

## Level Three Leadership Getting Below The Surface

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By the way, on the humility issue, read Jeff Pfeffer's book, Leadership B. S. After five editions of Level Three Leadership: Getting Below the Surface and more than 200 seminars worldwide, I am confident that the structure of Level Three Leadership and its associated concepts are robust, alive, and very practical. For alumni of those seminars and anyone wanting to learn more, this website provides an easy-to-access summary of the key principles.

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Some of the most powerful leaders in history--forexample Mother Theresa, Jesus, and Gandhi--never held titular offices, yet they led millions of people. At the same time, some of the incumbents of the mostFrom Chapter 1 of Level Three Leadership: Getting Below the Surface, 5/e. James G. Clawson.

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A flexible approach to understanding and applying leadership. Level Three Leadership (L3L) uses a flexible leadership model to help practicing managers understand and apply the principles of leadership. This text focuses on what managers can do to influence the thinking and feeling of others--rather than focusing on changing behavior. The fifth edition has been significantly enhanced with additions based on the recommendations of reviewers and users.

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